



# CORPORATE OVERVIEW

Avant Global is a relationship driven organization with access to a highly selective global network of UHNWI's, family offices, corporate and government leaders and financial institutions.

Focused on Private Equity, Venture Capital and Strategic Advisory, the company is able to leverage its unique access to information, talent, capital and key partnerships to create exceptional competitive advantages that result in a solid track record.

[avantglobal.com](http://avantglobal.com)



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For over 20 years, Avant Global has been bringing together the most promising opportunities with those individuals/groups most capable of executing on the vision.

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# THE COMPANY

Founded in 1999, our business is built on the guiding belief that trust, above all else, is the most powerful currency in business.

While specific technology and market trends will always come and go, the importance of developing the right network of trusted connections will always remain mission-critical to nearly every venture's success.



Demetri Argyropoulos, Founder & CEO

For over 20 years this core belief has shaped and differentiated our business from the many advisory firms that simply advise. More than words, we provide our clients with true global access to the right high-value connections and around the globe.

To achieve this, Avant Global has divided its operations into three distinct business units that are collectively modeled to best support clients, partnerships, and continued growth: Private Equity, Venture Capital and Strategic Advisory

*Since founding Avant Global, Demetri and his partners have been involved in forging relationships, creating opportunities, and generating over \$15 billion in value-creation across a range of projects and businesses. He has been the catalyst for successfully originating, co-founding, or seeding over 60 new companies, across a variety of industries ranging from medical devices to Internet advertising.*

*Avant Global, has generated over \$15 billion in revenue for clients and created strategic relationships for the world's wealthiest, including Bill and Melinda Gates, Lady Gaga and Bill Clinton.*

# PRIVATE EQUITY



## Fund Profile

Founded: August 2019  
 Domicile: Delaware  
 Max. Fund Size: \$200,000,000  
 Estimated Duration: 8 Years  
 Primary Focus: Value Growth Diversity:  
 12 – 15 Investments Management Fees:  
 2.0%  
 Carried Interest: 20%  
 General Partners

**Avant Global Fund Partners, LLC**  
 Santa Barbara, California

**White Field Capital Partners, LLC** San  
 Juan, Puerto Rico  
 Advisors

**Admiral James Stavridis, USN (Ret)**  
 Operating Executive, The Carlyle  
 Group  
 Supreme Allied Commander at NATO,  
 2009-2013

**Stephen B. Bonner**  
 Harvard Business School EIR  
 ('14-'18) and President & CEO, Cancer  
 Treatments Centers of America  
 ('99-'14) Targeted Returns

TVPI: 2.7x  
 IRR: 25%  
 Additional Information

Law Firm: Fox Rothschild LLP  
 Accounting Firm: BDO  
 Contacts

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In September 2019, Avant Global partnered with White Field Capital to launch a Private Equity Growth Fund focusing on growth capital for lower middle-market companies. The fund is expected to fundraise as much as \$200m.

## Fund Overview:

We are a team uniquely experienced in healthcare innovation from strategy to execution to scale. We have participated as investors, operating executives, strategists and even educators.

The focus of this fund will be on partnering with undervalued small to mid-cap companies that come through our rigorous and disciplined screening process, have a clear path to grow EBITDA, provide an opportunity for arbitrage at exit and are aligned with our team and objectives. We also apply a “do good- do well” standard to enhance financial return objectives.

We will target 50% of our investments into healthcare innovation but will also be receptive to additional sectors that pass our rigorous filtering process and add diversification to the portfolio.

White Field Capital and Avant Global are joint GP's that will combine investment and operational discipline and relationships to add value through the entire investment process by sourcing, building and exiting portfolio companies with the aim of achieving top tier returns for investors.

# VENTURE CAPITAL

## Early Stage Capital + Strategic Advisory

Avant Global has been an active Venture Capital investor for the last decade, primarily focused in Seed to Series A financing rounds. With over 80 investments and counting, some of the most notable portfolio companies to date are Facebook, Twitter, DocuSign, Ring Central, Atigeo, Ross Intelligence, and Ripple Labs. We focus on investing in high-potential startups at seed stage and earlier, with small teams that include great engineers, designers and product founders. Many companies come to us when they are just two or four people, and we help them get from there to their Series A or B rounds and beyond.

Our mission is to help founders build great companies by helping them accelerate their path to success with active guidance on go-to-market, team building, financing, and product.



## Our Investment Strategy

The firm seeks to invest in the opportunities that have been uncovered through our proprietary deal flow. With an unparalleled network and in-depth relationship capital, Avant Global has access to prime on and off market opportunities to move in early and ride the first stage of the value creation curve.

Albeit fundamentally industry-agnostic, the firm prefers to invest in information technology, digital media, biotechnology, consumer internet, mobile, healthcare, and retail sectors.

Once these companies have gotten past their ideas and grew enough traction to go past Series A, AG exits those positions in secondaries markets to make room for new portfolio companies.

# STRATEGIC ADVISORY



Avant Global's Business Advisory unit was created to support business leaders' ongoing need for new strategic connections.

With more than 20 strategic partner offices spanning five continents and 16 time zones, we provide clients with unparalleled access to an elite, highly diverse network of subject-specific experts, scientists, CEOs, decision makers, politicians, and celebrities.

## WHO WE SUPPORT

Tailored specifically to support today's most successful leaders and entities worldwide. This focused and highly-selective approach has allowed us to mold our services to better support the needs of our elite clients. A full list of past and current partners is available upon request.

- Family Offices
- Leading Entrepreneurs
- International & Domestic Banks
- Private Equity Firms
- NGOs
- Ultra High-Net-Worth Individuals
- Fortune 1000 Companies
- Government Entities
- Venture Firms
- Academic Institutions

## OUR EXPERTISE

Avant Global has built a network of trusted relationships for over 20 years, operating with the philosophy that business relationships require trust at the highest level. This has enabled us to strategically bring together individuals, entrepreneurs, professionals, and companies across different industries.



From international business leaders, current and former Fortune 1000 CEOs, government officials, Nobel Laureates, investment bankers, high-net-worth individuals, academics, and senior executives from a wide range of industries, our globally recognized advisors are on-hand to contribute to the success of our clients.

Our team of local business experts are also available for country-specific advice and introductions.

## SPECIALIZED NETWORKS SCOPE

- Technology
- Healthcare
- Financial Services
- Aviation
- Real Estate
- Education
- Energy
- Consumer Packaged Goods



More details on Avant Global's advisory network is available upon request.

# OUR STRATEGIC ADVISORY BUSINESS

To effectively transfer the trust and value of our relationships to partners and clients, Avant Global utilizes an experience-tested methodology to build upon new and existing relationships:

**01**

## UNDERSTANDING OBJECTIVES

The first and most important step is to understand our clients' needs. We listen. As we begin to develop a picture of where they are now and where they would like to go, we tailor an actionable strategy to meet their needs.

**02**

## IDENTIFY STRATEGIC RELATIONSHIPS

Leveraging a network 20 years in the making, Avant Global works to match your objectives with strategic resources contained within the repository, identifying the best individuals/groups that can deliver the greatest ROI for your goals.

**03**

## DEEP DISCOVERY

Once new relationship opportunities have been targeted, we provide a full briefing of historical data and any relevant information to prepare our client for an introductory meeting.

**04**

## FACILITATED INTRODUCTIONS

We coordinate initial meetings and conference calls. In some cases, a member of our team will guide the discussion. If a client wishes to form international relationships outside of their geographic location, our team will coordinate and is available to accompany all aspects of the journey.

**05**

## SUPPORTED ENGAGEMENT

We provide ongoing reports that outline the current discussion, strategy, next steps, and follow-up actions for each new business relationship.



## OUR PROCESS CONTINUED

**06**

### CONTINUED CONNECTION

To properly develop relationships, we ensure that there are regular follow-up opportunities for action between our clients and the parties we introduce them to. We make sure communication continues, information is exchanged, and the relationship deepens.

**07**

### SUCCESS

Our process culminates with the successful achievement of our clients' objectives. No matter the challenge, our job is not done until we've ensured our clients' utmost satisfaction.